



Aqua Virginia is a subsidiary of Aqua America (NYSE: WTR), one of the largest U.S.-based, publicly traded water and wastewater utilities, serving nearly 3 million people in eight states with more than 130 years of experience.

Aqua America's largest subsidiary, Aqua Pennsylvania, has an A+ credit rating from Standard and Poor's, one of the highest among all electric, gas and water utilities in the U.S.

Standard and Poor's is favorably impressed with the quality of Aqua America's management team, leverage trends and capital structure.

These strengths enable Aqua to assist with local infrastructure improvements within short time frames.



**Contact Aqua today
for more information.**

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**Protecting and
Providing Earth's Most
Essential Resource.**



About Us.

Aqua Virginia, Inc. is a Virginia public service corporation and wholly owned subsidiary of Aqua America, Inc., a publicly traded company whose shares are listed on the New York Stock Exchange under the ticker symbol “WTR” (together, “Aqua”).

Aqua is one of the nation’s largest investor owned water and wastewater utilities serving more than three million people in eight states for 130 years. It has a market capitalization of \$5.2 billion.

In Virginia, Aqua has the privilege of meeting its clients’ water and wastewater needs in more than 180 communities and delivering services to more than 80,000 residents.

Aqua currently provides water and/or wastewater services to approximately three million people in Pennsylvania, Ohio, Texas, Illinois, North Carolina, New Jersey, Indiana, and Virginia.

Aqua has a staff of more than 1,600 employees that includes highly skilled scientists, engineers, treatment operators and a host of other professionals working together to maintain infrastructure and serve their communities at the highest service level possible.

Capabilities.

Aqua has a distinguished operating record and leads the industry in operating efficiency. Aqua continuously invests using scale and experience to provide the most cost-effective services possible.

Aqua will spend more than \$1 billion in infrastructure in the next three years nationally and spends more than \$150 million annually in new water mains. With Aqua’s enormous purchasing capacity and economic scale, we are well suited to operate and invest in utility assets as an efficient and trusted steward of our nation’s infrastructure.

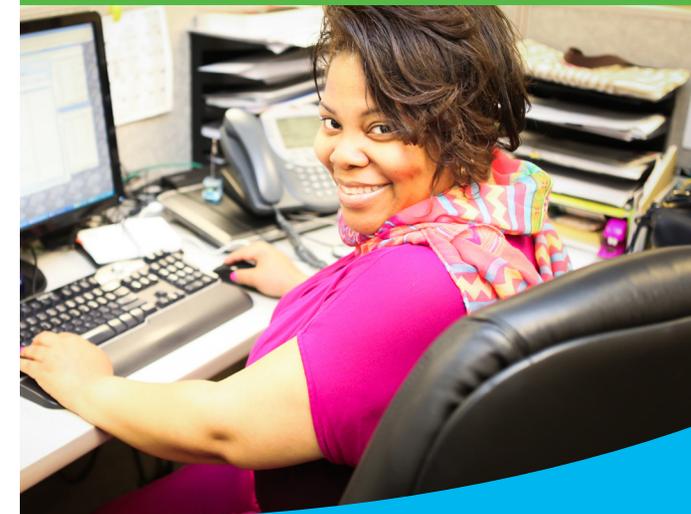
Aqua’s approach to operating and improving utility assets is guided by the following principles:

- Maintaining regulatory compliance and good relationships with regulatory agencies.
- Preservation of the utility assets.
- Providing efficient, cost-effective operations, management, and technical support.
- Employee safety and professional development.
- Reliable operation and regular maintenance of the utility assets.
- Working as a “good neighbor” and becoming part of the community.

Why Aqua?

Aqua’s distinguished operating record and industry-leading efficiency and service translates into our promise to continuously invest in your community, and use both our scale and experience to provide the most cost-effective services possible as we perform much needed upgrades.

For many municipalities, the ownership of its water and wastewater systems by a regulated utility company is an important factor that ensures the municipality’s successful future. For Aqua, owning, operating, maintaining and investing in a community—being a fully integrated part of the municipality’s daily functions—is just as commonplace. Entrusting your utilities to Aqua will enable the City’s leadership to focus on economic development while Aqua handles the water and wastewater infrastructure needs of the community.



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