

LUCK COMPANIES™

IGNITING HUMAN POTENTIAL

LUCK COMPANIES MISSION

WE WILL IGNITE HUMAN POTENTIAL THROUGH VALUES BASED LEADERSHIP AND POSITIVELY IMPACT THE LIVES OF OTHERS AROUND THE WORLD.



Luck Companies Vision

Luck Companies will ignite potential and actualize performance while growing a thriving family business with exceptional leaders prepared for the future.

LUCK COMPANIES VALUES

COMMITMENT

TAKE PERSONAL RESPONSIBILITY FOR THE SUCCESS OF ASSOCIATES, CUSTOMERS AND COMMUNITIES

Pursue self-development
Practice collaboration
Honor health, safety and the environment
Do what it takes
Celebrate success

INTEGRITY

EARN THE TRUST AND RESPECT OF OTHERS

Be authentic and transparent
Accept and value others
Keep your promises

CREATIVITY

HAVE A PASSION FOR IDEAS AND INNOVATION THAT ADD VALUE

Be curious
Think progressively
Adapt to change
Embrace ambiguity
Take risks

LEADERSHIP

IGNITE HUMAN POTENTIAL

Be aware and aligned
Believe in yourself and others
Make conscious choices
Initiate transparent and fierce conversations
Inspire optimism and belief

Loudoun Water Phase I

- Loudoun MOU (Phase I)
 - Operations Focused
 - Storage for Reserves
 - Unrealized value of reclaimed quarry
 - Win-Win
 - Minimized Cost for both operators
 - 1.2 billion gallons of storage for Loudoun Water in the Leesburg North Pit
 - Resulted in land swap for reserves that allows Luck to serve the construction market well into the next generation
 - Model has been replicated by Vulcan in Fairfax

Loudoun Water Phase II

- Loudoun MOU (Phase II)
 - Regional Storage Plan
 - Willing partner who understands the value of water storage
 - Long-range vision and planning
 - As much as 6 billion gallons of additional storage available to existing and future users
 - Offers a solution for “up-stream” problems
 - Utilizes existing infrastructure to minimize costs.
 - Could potentially mitigate water shortages projected for the DC Metro region in 2040
 - Challenges
 - Developing a business model
 - Determining value

Luck Stone Goose Creek Quarry (Approx. 4.5 billion gallons)



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The Private Sector's Role

- Benefits
 - Brings a lower cost alternative to local governments for water storage
 - Shifts risk to the private sector
 - Incentivizes ingenuity in water storage development
- Cautions
 - Private partner must have long-term perspective
 - Not every solution is “THE” solution

Creating a Favorable Framework

- A strong, centralized water authority, like ICPRB is highly encouraged to simplify the process for the private organization
- Flexible partnership arrangements that allow for creativity in generating revenue streams is preferable
- Protection of proprietary information is a must but can be challenging when balanced against protecting citizens
- Permitting systems that give credit for reduced impacts

The Benefits of Quarry Reservoirs

- Significantly reduces cost of reservoir development
- Eliminates most environmental impacts of reservoir creation
- Reduces the footprint of your water storage
- In many cases they are readily available
- Allows for long-term planning with a quarry operator

Luck Stone South Richmond Quarry



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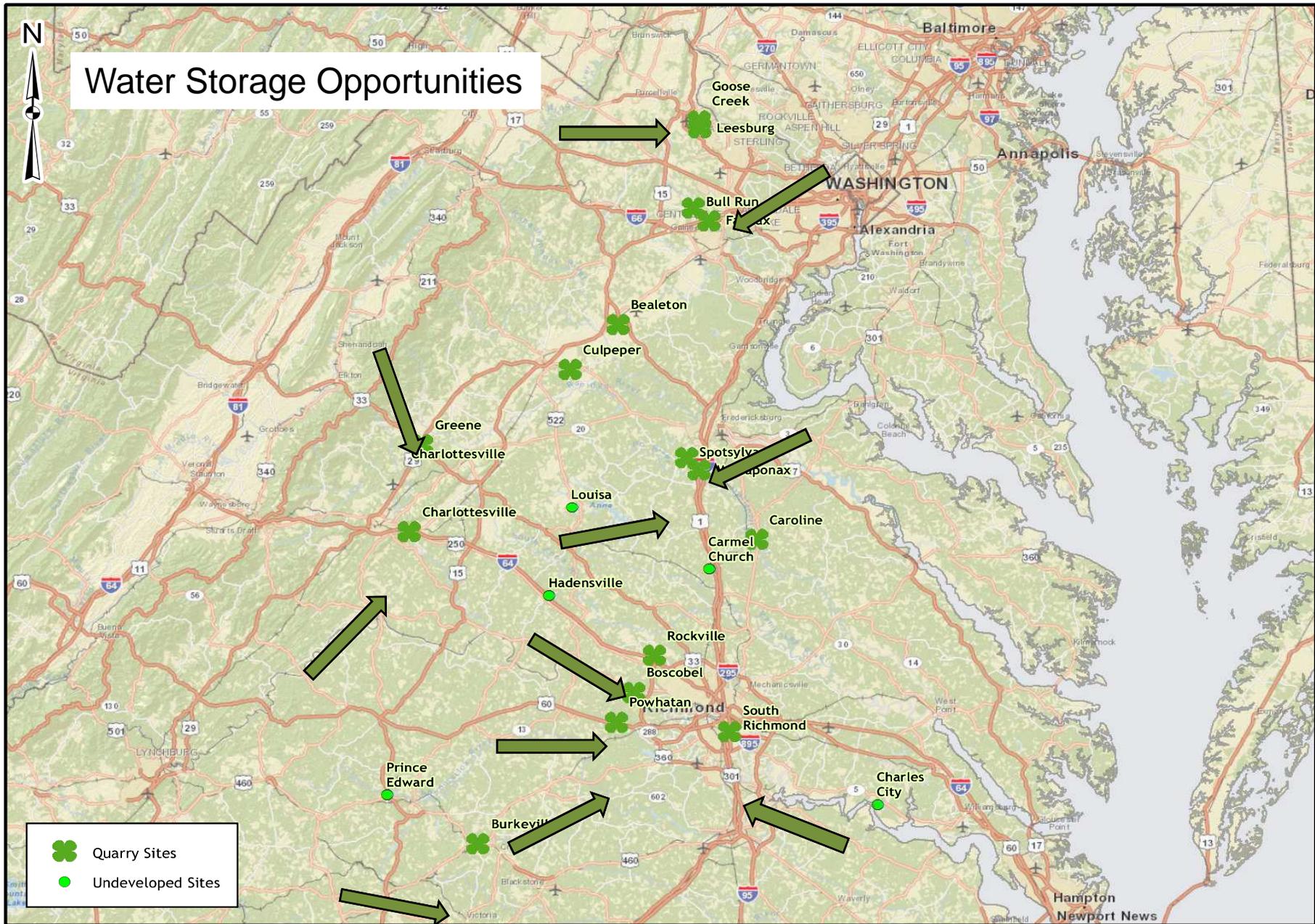
Luck Stone South Richmond Quarry (Approx. 4.1 billion gallons)



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Are quarries the solution?

- Most of our quarries and others will hold water (Not all quarries are created equal)
- Many quarries are located near surface water – find a quarry that fits into your system
- Be sure to work with a knowledgeable partner
- Find a partner whose goals align with yours



What is the positive impact we will have?

- We are creating a business model for the next generation of Luck Companies.
- We will be the stewards of the most critical resource in our communities for decades.
- We have provided the foundational material that our communities have been built on for three generations. The next generation will be able to also help those communities survive and thrive.

THANK YOU

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